

At Encore, we blend creativity and innovative technology for an inspiring experience. Our highly trained professionals are passionate about delivering exceptional experiences to help you tell your story. With a focus on every aspect of your event, from planning to execution, we'll bring your vision to life.

## Popular Packages

> Meeting Room Projector Pkg	\$777
> Projector Support Package	\$237
> Post-It Flip Chart Package	\$110
> Podium Microphone - House Sound	\$465
> PC Audio Package	\$112
> Power Strip and Extension Package	\$49

## Small Meeting

> Conference Speaker Phone	\$210
> Laptop Computer	\$285

## Audio

> Self-Powered Speaker 12"-15"	\$175
> Wireless Microphone	\$245
> Analog Mixer up to 12 Ch	\$160

## Video

> Meeting Owl w/ Laptop	\$660
> Logitech MeetUp w/ Laptop	\$660
> Logitech Rally Plus w/ Laptop	\$1,085
> Monitor - 50"-59"	\$820

## Scenic

> Decor Drape Per Panel	\$180
> sTILer Panel 2'x2' 20 Count Scenic Tile Kit	\$705

## Lighting

> LED Accent Light Package	\$1,130
> Accent Light and Fixture	\$65
> LED Wash Light	\$105

## Labor Rates

> Technician to Set/Strike	\$120/hr
> Event Technician to Show	\$135/hr

*\*\*After hours and holiday rates differ*

*\*\*26% Service Charge added to all orders*

Pricing is in effect as of January 1, 2023 and is subject to change without notice. All Encore solutions may be subject to our property's standard service fee and all rates are subject to applicable sales tax. Ask your representative for full details regarding labor rates, which can vary based on complexity and time of operation, and services charges that may apply. ©2023 Encore Global LP or its subsidiaries. Proprietary and Confidential Information.



## Charlotte Marriott City Center

100 West Trade Street, Charlotte, NC 28202

704-333-9000

[CharlotteMarriott.com](https://CharlotteMarriott.com)



# Internet Connection Services

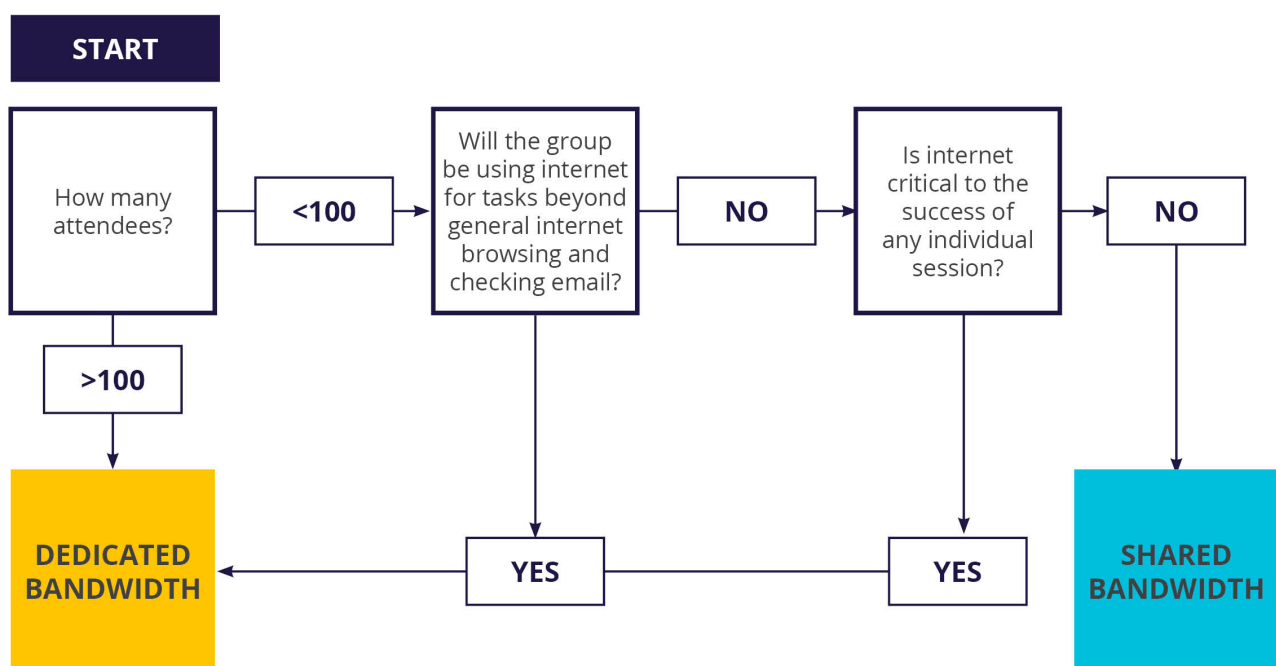
Give attendees the fast, reliable internet they've come to expect with Internet service at Encore. From participants checking email to presenters polling the audience to live streaming a presentation, we'll ensure your participants, and especially your VIPs and presenters, stay connected throughout their event experience.

- > **On-site support from certified Encore technicians**
- > **Network infrastructure support coordinated with the venue's third-party provider**
- > **Learn from your event with post-show review and analytics\***

\*Subject to availability from the third-party provider.

## Internet Options

Successful event internet requires advanced planning. Determine your bandwidth needs with the Encore Bandwidth Calculator at [encoreglobal.com/bandwidth-calculator/](http://encoreglobal.com/bandwidth-calculator/) and by following the below flowchart.



Custom configurations are also available; please contact your Encore representative for more details.



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For events with fewer than 100 connections, consider our per-user pricing for non-dedicated bandwidth, available at two service-level options.

\*Shared Bandwidth pricing allows up to 2 devices per attendee.

\*\*Dedicated Bandwidth is subject to availability from the venue's third-party provider. Dedicated Bandwidth rates and pricing assumes attendees will have multiple devices. Prices include unlimited devices on Wi-Fi and up to 4 wired connections. Additional rental equipment and labor for wired connections will be added as required. For events greater than 60 Mbps please consult with Encore for a custom proposal.

## Shared Bandwidth

> Simple Wi-Fi - Up to 3Mbps (<25/User)	\$23
> Simple Wi-Fi - Up to 3Mbps (26- 50/User)	\$19
> Simple Wi-Fi - Up to 3Mbps (51- 100/User)	\$15
> Simple Wired Internet Connection - Up to 3Mbps	\$210
> Superior Wi-Fi - Up to 5Mbps (<25/User)	\$35
> Superior Wi-Fi - Up to 5Mbps (26- 50/User)	\$28
> Superior Wi-Fi - Up to 5Mbps (51- 100/User)	\$19
> Superior Wired Internet Connection - Up to 5Mbps	\$265

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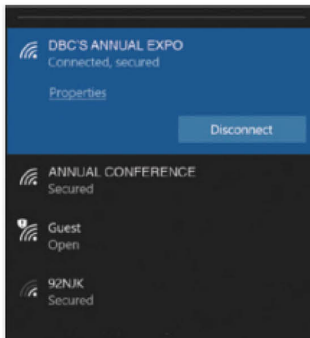


# Internet Connection Services

## Internet Sponsorships\*

Generate revenue by selling network sponsorships.

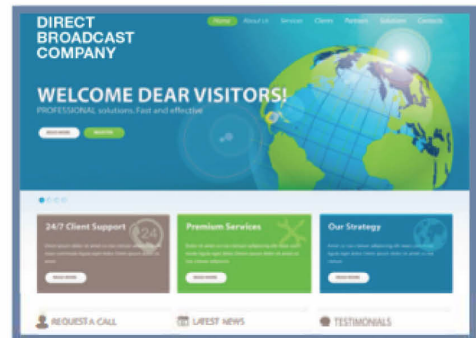
### Custom Wireless Network Name



### Branded Login/Splash Page



### First-Page Redirect



## Other Services\*\*

- > Public IP addresses
- > Private VLANs
- > Custom security
- > Backup bandwidth
- > Custom wireless network names

\*Internet Sponsorships and Other Services subject to availability from the third-party provider.

\*\*Ask your representative for full details regarding labor rates, which can vary based on complexity and time of operation. All Encore solutions may be subject to our property's service charge. Above prices do not reflect labor charges, which may apply. All rates are subject to applicable sales tax.



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Ensure your event receives sufficient power to bring your vision to life. Our professional power setup provides all your electric needs, and our on-site technical specialist will monitor and manage your power use throughout the entire event.

## Power Drop Single Phase

- > Venue Power Drop Single Phase 20 Amp \$150
- > Venue Power Drop Single Phase 60 Amp \$330
- > Venue Power Drop Single Phase 100 Amp \$425

## Power Drop Three Phase

- > Venue Power Drop Three Phase 60 Amp \$515
- > Venue Power Drop Three Phase 100 Amp \$865
- > Venue Power Drop Three Phase 200 Amp \$1,725

## Labor Rates

- > Electrician to Set/Strike \$175/hr
- > 3 Phase Power Drop 1 Electrician, 2 hour minimum

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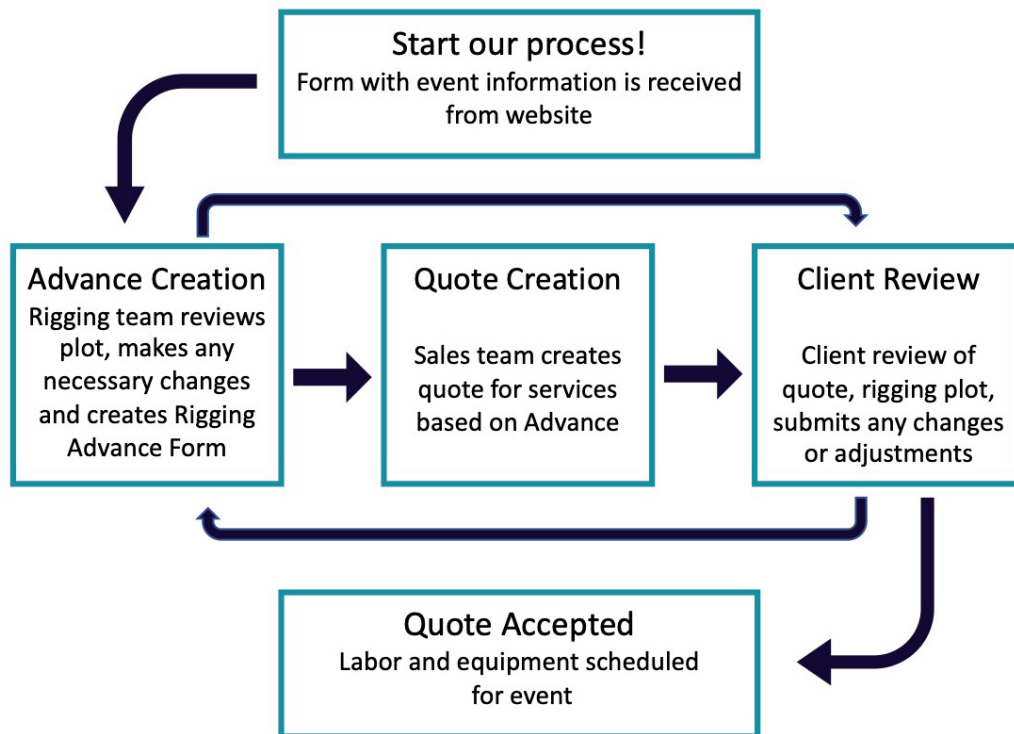
Elevate your rigging standards with Encore. Our specialists design and install rigging systems. Our teams service and inspect hoists. We train for fall safety. We scrutinize, test and maintain partnered rigging systems on your behalf. We work on every level to ensure that you and our mutual customers experience the most professional and capable network of experts in the industry.

With national, regional, and local footprints to manage the safety of your infrastructure, your assets and all participants, Encore offers:

- > Direct planning and on-site client support for all events with rigging needs
- > A committed local/regional rigging labor team
- > Full production rigging design and event support
- > Banner/Signage display for exhibits and tradeshow
- > Social events and holiday decor for atriums and venue wide

## Start pre-planning to deliver organized and successful events!

Start the process at <https://www.encoreglobal.com/rigging-portal/>



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Encore Rigging Services is a team of world-class, certified rigging professionals, business leaders and design experts, dedicated to the safety and protection of all persons, infrastructure, and assets within your venue. We deliver innovative event rigging solutions that monetize the event space and provide our mutual event customers with the flexibility to dream big.

Encore rigging operating procedures keep you, the public and the venue safe by aligning with guidelines and standards from industry governing bodies and trade organizations such as OSHA, ANSI and ESTA. Accurate technical information must be provided 21-days in advance to allow Encore rigging the best possible opportunity to assure your event's success. Encore is dedicated to event safety, including all items attached to production truss or the structure of the building in any event or meeting space.

#### Rigging

> Rigging Point Package, Motorized	\$272
> Rigging Point Package, Non-Motorized	\$85
> Scissor Lifts (19'-32')	\$400
> Box Truss 12X12 - 10'	\$75

#### Labor Rates

> Rigger to Set/Strike	\$140/hr
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## Guidelines for All Ballrooms

- > A Hotel Liaison is an Encore employee required by the hotel to be present during load-in and load-out to be a liaison for hotel services and to ensure guidelines are being followed.
- > Late or on-site Changes to the stamped rigging drawing will cause delays. Nothing will be flown that has not been through proper load calculation and advance procedures.
- > No gear may be added or removed from a flown rig without approval from Encore Rigging.
- > Only Encore Riggers may operate any rigging equipment.
- > No substitutions will be allowed for rigging hardware designed for specific gear.
- > Encore Riggers are responsible for the safety of the entire rig including anything that attaches to the architecture of the building.



## Guidelines Exclusive To

### DIMENSIONS ADDITIONAL MEASUREMENTS POINTS

Only certified hang points on the permanent point grid may be used.

### CABLE

All cable must go on a truss cable bridge or around the room according to Hotel guidelines. Safety tape down of all public areas

### MOTORS & TRUSS

Encore will be responsible for all flown truss and motors.

### TRIM HEIGHT TRUCK UNLOADING SCISSOR LIFTS

Anyone operating a lift must be a certified operator and wear a full body harness to comply with hotel regulations. Encore does not provide harnesses.

### PRODUCTION POWER

Encore does provide production power. Arrangements can be made through the Encore Sales Manager. Encore will arrange rigging power.

## Additional Information

### David Gourley

Director of Event Technology  
david.gourley@encoreglobal.com

### Carla Torres Orellana

Sales Manager  
carla.torresorellana@encoreglobal.com



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